



Technical Veterinary Specialist, Companion Animals
Permanent Position, Full-Time

Joining Grey Wolf is your ticket to being part of an energetic, fast-growing organization transforming animal health in Canada. Here are the top reasons to consider becoming a part of our fun and innovative team:

1. **Shape the Future:** At Grey Wolf, you won't be just an employee; you will be a key player in shaping the future of the business!
2. **Collaborative Environment:** Collaboration is at the core of everything we do. By joining Grey Wolf, you will become part of a team that thrives on cooperation, mutual respect, and shared goals. Together, we can achieve more and drive innovation in the Canadian animal health industry.
3. **Fulfilling a Unique Need:** Like the grey wolf, we are strong, nimble and fiercely loyal to those we service. Our story is compelling, and our journey to where we are today is inspiring and motivating. You will be part of something extraordinary.
4. **Exciting Product Portfolio:** Get ready to participate in an exciting product portfolio, supported by key opinion leaders across the country. Our innovative solutions are designed to address unmet needs.
5. **Personal Growth:** Joining Grey Wolf means not only growing with us but also growing personally and professionally. We encourage self-motivated team players who take ownership of their work, are solution-oriented, and strive for excellence in everything they do.
6. **Credibility and Leadership:** As we move to another level in our story, you will play a crucial role in building the credibility of our organization in the Canadian animal health landscape. Together, we aim to become a leading animal health company in Canada, committed to supporting all animal health professionals in their quest to care for animals and their people.

Who we are looking for!

- Are you a Doctor of Veterinary Medicine (DVM) in good standing and licensed to practice veterinary medicine in Canada?
- Are you bilingual? English and French are essential!
- Do you have a minimum of 3 or more years of clinical experience?
- Are you outgoing & comfortable speaking in front of others?
- Do you have excellent communication skills?
- Do you believe in providing exceptional customer support?
- Are you willing to travel 40-50% of the time?
- Are you open to feedback, learning & growing with us?

What are the job duties?

1. **Demonstrating Professionalism and Expertise:** Uphold professionalism and expertise in communication, collaboration, knowledge, and ethical conduct, thereby representing the organization positively.
2. **Technical Training and Support:** Conduct engaging technical training sessions for sales, marketing, customer service, and key account teams to enhance their technical competence and messaging accuracy.
3. **Clarification of Technical Understanding:** Provide timely clarification, information updates, technical support and in-field coaching to the sales team to validate and facilitate product adoption among customers.
4. **Timely Support for Customers:** Respond promptly to inquiries regarding information and associated medical conditions, including support with extra-label use and product effectiveness.
5. **Development of Technical Documents:** Research and highlight technical aspects of the product, ensuring compliance with marketing ethics.
6. **Collaboration Across Departments:** Collaborate with various departments to ensure the development of accurate and relevant materials and campaigns.
7. **Building Relationships with Key Opinion Leaders, Customers, and Colleagues:** Foster relationships alongside sales and marketing teams with Key Opinion Leaders and key customers, colleagues, and students, collaborating on initiatives necessary to support product promotion, opportunities, and partnerships.
8. **Pharmacovigilance Management:** Document, assess, and respond to adverse events and product complaints, ensuring personalized counselling on proper product usage and reporting of all issues.
9. **Compliance Management:** Ensuring compliance with all regulatory standards governing veterinary pharmaceuticals.
10. **Other Assigned Duties:** Fulfill any other duties as assigned by the company.

If you are ready to take on new challenges, make a real impact, and be part of something extraordinary, we invite you to apply to join us on this exciting journey.

Please forward resume and cover letter to: jobs@greywolfah.com

If you have questions prior to applying, please contact:

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